

Xbridge Host Data Connect™ Delivers Immediate Return on Investment



See how Xbridge customers realize an immediate ROI by leveraging existing legacy assets with Host Data Connect to meet corporate goals.



For Xbridge customers, the ability to improve business processes, reduce costs and improve employee productivity are key drivers in meeting their corporate goals and objectives. Enterprise businesses and government agencies are evaluating products to access and integrate host data into Internet, intranet, extranet and custom B2B solutions – without rewriting host applications or making costly code changes.

Xbridge Host Data Connect delivers “out-of-the-box value” by offering a cost-effective, easy-to-implement approach to integrating host data within new and custom e-business solutions. Significant legacy investments are preserved and leveraged and, in turn, deliver an immediate return on investment and give businesses a competitive advantage.

Here are some examples of how this product has produced impressive ROI for a variety of organizations.



this department estimates it will save 100 hours per month by using Host Data Connect

Automobile Manufacturer Saves Hours with Xbridge

SITUATION — A major automobile manufacturer decided to migrate all its parts-department data and applications off of a mid-range (AS400) computer and consolidate it all into VSAM and DB2 files on the company's z/OS® mainframe. The users in the parts department were used to quickly and easily accessing data on the mid-range machine. Management knew that this simple access would not be possible with their mainframe resources.

RESULTS — With Xbridge Host Data Connect, the parts-department personnel quickly accesses the mainframe data simply by opening a standard Excel spreadsheet, clicking on a pull-down menu item, answering a few simple questions about the desired data, and typing in their ID and password. The mainframe data instantly populates the spreadsheet, with no further manipulation. The parts department is able to access data from both VSAM and DB2 files on the mainframe with one simple query, without any programming assistance at all.



the Host Data Connect implementation will save the Department of Transportation \$200,000 in the first year

Kansas Department of Transportation Increases User Productivity by 20%

SITUATION — The Kansas Department of Transportation needed to get current information on the status of purchase orders. The department's staff accessed the Purchase Authority (PA) documents from the forms warehouse over their intranet. The staff needed to continuously interact with that system in order to process their information.

Unfortunately requests were often delayed (up to three days), dropped or simply became runaway requests. Furthermore, users could not sort the data, which was typically out of date and hard to use effectively. A new request was required every time a PA was needed. The enterprise data-analytics system could not process more than one request at a time.

RESULTS — With limited custom development that took less than two weeks, Xbridge has been able to meet the department's needs for ongoing demand access to real-time host data. The Xbridge implementation provides this capability at a fraction of the cost and time the department had been spending on the data-analytics product, which did not meet the staff's needs. Furthermore, the new application is so flexible, the department has been able to enhance the system's error-handling capabilities to accommodate invalid user input and old or missing mainframe data. The Department of Transportation estimates that the Host Data Connect implementation has increased productivity by 20% and will save them \$200,000 in the first year by replacing the data-analytics package.

